



# STAYING STRONG:

## MONITOR'S TOP PRIVATE INDEPENDENTS ROSE TO THE OCCASION IN 2022

Despite a litany of macroeconomic challenges, in another banner year, Monitor's Top 30 Private Independents built on a record-setting 2021 to produce a 30.8% increase in new business volume in 2022.

### Monitor Top Private Independents

RANKED BY FUNDED NEW BUSINESS VOLUME

(\$ IN MILLIONS)

| RANK |     | NEW BUSINESS VOLUME                       |          |          |              |        |
|------|-----|---|----------|----------|--------------|--------|
| '22  | '21 | COMPANY                                   | 2022     | 2021     | VARIANCE +/- | % +/-  |
| 1    | 1   | Stonebriar Commercial Finance             | 2,281.8  | 1,509.6  | 772.2        | 51.2%  |
| 2    | 2   | GreatAmerica Financial Services           | 1,281.4  | 1,031.6  | 249.8        | 24.2%  |
| 3    | 13  | Auxilior Capital Partners                 | 901.0    | 305.0    | 596.0        | 195.4% |
| 4    | 3   | Amur Equipment Finance                    | 810.5    | 648.8    | 161.7        | 24.9%  |
| 5    | 7   | North Mill Equipment Finance <sup>1</sup> | 569.5    | 391.8    | 177.7        | 45.4%  |
| 6    | 8   | Verdant Commercial Capital                | 550.1    | 389.6    | 160.5        | 41.2%  |
| 7    | 5   | Trans Lease <sup>2</sup>                  | 529.5    | 523.5    | 6.0          | 1.1%   |
| 8    | 4   | Onset Financial                           | 517.2    | 563.7    | -46.5        | -8.2%  |
| 9    | 9   | Financial Partners Group                  | 490.4    | 370.0    | 120.4        | 32.5%  |
| 10   | 12  | Encina Equipment Finance                  | 476.8    | 350.7    | 126.1        | 36.0%  |
| 11   | 11  | Wingspire Equipment Finance <sup>3</sup>  | 437.1    | 353.1    | 84.0         | 23.8%  |
| 12   | 6   | First National Capital Corporation        | 411.2    | 461.7    | -50.5        | -10.9% |
| 13   | 17  | Alliance Funding Group                    | 386.0    | 262.9    | 123.1        | 46.8%  |
| 14   | 18  | Equify Financial <sup>4</sup>             | 370.7    | 281.0    | 89.7         | 31.9%  |
| 15   | 15  | Kingsbridge Holdings                      | 348.2    | 289.5    | 58.7         | 20.3%  |
| 16   | 14  | Northland Capital Financial Services      | 326.8    | 300.4    | 26.4         | 8.8%   |
| 17   | 20  | Dext Capital <sup>5</sup>                 | 310.7    | 197.9    | 112.8        | 57.0%  |
| 18   | 10  | Crossroads Equipment Lease and Finance    | 306.1    | 356.1    | -50.0        | -14.0% |
| 19   | 19  | MMP Capital LLC <sup>6</sup>              | 297.0    | 207.0    | 90.0         | 43.5%  |
| 20   | 16  | Somerset Capital Group                    | 244.3    | 285.9    | -41.6        | -14.6% |
| 21   | 21  | 36th Street Capital                       | 222.8    | 173.1    | 49.7         | 28.7%  |
| 22   | —   | United Leasing and Finance                | 209.0    | 169.0    | 40.0         | 23.7%  |
| 23   | —   | Honour Capital                            | 194.0    | 78.0     | 116.0        | 148.7% |
| 24   | 22  | Wallwork Financial                        | 180.5    | 172.5    | 8.0          | 4.6%   |
| 25   | —   | Reliant Capital                           | 156.8    | 77.9     | 78.9         | 101.3% |
| 26   | —   | CHG-MERIDIAN USA                          | 140.5    | 80.5     | 60.0         | 74.5%  |
| 26   | 26  | Regents Capital                           | 140.5    | 97.8     | 42.7         | 43.7%  |
| 28   | —   | Jules and Associates                      | 131.0    | 131.0    | 0.0          | 0.0%   |
| 29   | 27  | Quality Equipment Finance                 | 125.3    | 93.3     | 32.0         | 34.3%  |
| 30   | —   | SLR Equipment Finance                     | 125.1    | 146.6    | -21.5        | -14.7% |
|      |     |   | 13,471.8 | 10,299.5 | 3,172.3      | 30.8%  |



JULES AND ASSOCIATES, INC.  
EQUIPMENT FINANCE SPECIALISTS