

# STANDING STRONG AFTER THE STORM: MONITOR'S TOP PRIVATE INDEPENDENTS ACHIEVE 9.1% GROWTH IN 2020

Although Monitor's Top Private Independents faced many challenges in 2020, the group managed collective volume growth of 9.1% amid the COVID-19 pandemic. With Ascentium Capital out of the running, Stonebriar Commercial Finance seized the crown, while Trans Lease, First National Capital and Kingsbridge catapulted their way into the top five. BY RITA E. GARWOOD

## Monitor Top Private Independents

RANKED BY FUNDED NEW BUSINESS VOLUME

(\$ IN MILLIONS)

RANK		COMPANY	NEW BUSINESS VOLUME			
'20	'19		2020	2019	VARIANCE +/-	% +/-
1	2	Stonebriar Commercial Finance	1,433.1	1,228.0	205.1	16.7%
2	3	GreatAmerica Financial Services	952.3	1,069.9	-117.6	-11.0%
3	8	Trans Lease	386.1	276.9	109.2	39.4%
4	7	First National Capital	370.3	258.5	111.8	43.2%
5	10	Kingsbridge Holdings	319.4	222.4	97.0	43.6%
6	6	Verdant Commercial Capital	308.3	275.0	33.3	12.1%
7	5	Liberty Commercial Finance	241.5	300.6	-59.1	-19.7%
8	12	Onset Financial	236.5	209.5	27.0	9.0%
9	—	Crossroads Equipment Lease and Finance	229.4	163.6	65.8	31.4%
10	17	Northland Capital Financial Services	227.1	165.4	61.7	37.7%
11	9	Somerset Capital Group	212.4	226.4	-14.0	-8.5%
12	11	Equify Financial	191.0	215.5	-24.5	-10.8%
13	—	North Mill Equipment Finance	182.8	136.7	46.1	21.4%
14	19	Alliance Funding Group	156.0	135.6	20.4	14.9%
15	16	Wallwork Financial	155.2	169.1	-13.9	-10.3%
16	23	Regents Capital	132.9	125.0	7.9	4.7%
17	—	Dext Capital	130.2	71.3	58.9	47.1%
18	21	Jules and Associates	127.4	130.2	-2.8	-3.9%
19	—	RESIDCO	108.5	60.2	48.3	37.1%
20	25	CCA Financial	105.3	104.0	1.3	2.2%
21	20	Partners Capital Group	98.7	137.9	-39.2	-37.7%
22	—	Quality Leasing Co.	94.3	82.8	11.5	8.3%
23	—	36th Street Capital	80.1	115.0	-34.9	-42.1%
24	22	Lease Corporation of America	79.7	125.2	-45.5	-39.6%
25	—	Great Atlantic Finance	67.8	71.1	-3.3	-2.6%
			<b>6,626.3</b>	<b>6,075.8</b>	<b>550.5</b>	<b>9.1%</b>



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