

(\$ = millions)

RANK		COMPANY	SEG	NET ASSETS			
'18	'17			2018	2017	VARIANCE +/-	% +/-
51	63	Sterling National Bank EFD	USB	1,175.0	687.0	488.0	71.0%
52	62	BciCapital ¹⁷	USB	1,162.4	783.5	378.9	48.4%
53	53	CBI Equipment Finance	USB	1,109.0	1,028.0	81.0	7.9%
54	54	BB&T Commercial Equipment Capital	USB	1,106.2	1,025.7	80.5	7.8%
55	--	Sumitomo Mitsui Finance and Leasing ¹⁸	FOR	1,076.8	686.5	390.3	56.9%
56	57	Pacific Western Bank Corp. Asset Fin. ¹⁹	USB	1,017.0	919.5	97.5	10.6%
57	59	SQN Capital Management ²⁰	IND	1,004.2	883.6	120.6	13.6%
58	58	Marlin ²¹	USB	965.4	887.3	78.1	8.8%
59	60	Zions Credit	USB	953.6	869.8	83.8	9.6%
60	61	Eastern Funding	USB	888.4	786.3	102.1	13.0%
61	64	Hancock Whitney Equipment Finance	USB	860.1	672.0	188.1	28.0%
62	81	BancorpSouth Equipment Finance	USB	853.4	294.5	558.9	189.8%
63	65	ENG S Commercial Finance	IND	827.0	596.0	231.0	38.8%
64	71	Navitas Credit	USB	597.7	441.5	156.2	35.4%
65	66	Frost Equipment Leasing & Finance	USB	580.0	585.0	-5.0	-0.9%
66	67	Somerset Capital Group	IND	571.2	569.9	1.3	0.2%
67	72	FNB Equipment Finance	USB	560.0	439.0	121.0	27.6%
68	68	Webster Capital Finance	USB	508.4	550.2	-41.8	-7.6%
69	70	Trans Lease	IND	488.1	443.2	44.9	10.1%
70	80	Crestmark Equipment Finance	USB	466.7	306.0	160.7	52.5%
71	76	Amur Equipment Finance	IND	463.9	319.1	144.8	45.4%
72	69	Kingsbridge Holdings	IND	457.0	447.0	10.0	2.2%
73	78	Pawnee Leasing	IND	416.1	314.7	101.4	32.2%
74	77	Hanmi Bank Commercial Equip. Leasing	USB	410.4	314.7	95.7	30.4%
75	83	Jules and Associates	IND	394.6	272.5	122.1	44.8%
76	--	East West Equipment Finance	USB	386.8	276.8	110.0	39.7%
77	73	United Leasing & Finance	IND	380.0	362.0	18.0	5.0%
78	79	Western Equipment Finance	USB	376.5	312.4	64.1	20.5%
79	--	Midland States Bank Equipment Finance	USB	376.2	226.7	149.5	65.9%
80	85	First Midwest Equipment Finance	USB	353.0	223.0	130.0	58.3%
81	75	Crossroads Equip. Lease & Finance ²²	IND	351.9	321.2	30.7	9.6%
82	82	Wallwork Financial ²³	IND	337.8	275.4	62.4	22.7%
83	84	Arvest Equipment Finance	USB	313.2	248.6	64.6	26.0%
84	74	BBVA Equipment Finance	USB	299.0	336.4	-37.4	-11.1%
85	--	MicroFinancial/TimePayment	IND	296.0	284.0	12.0	4.2%
86	--	Equify Financial	IND	259.7	280.3	-20.6	-7.3%
87	90	Northland Capital Financial Services ²⁴	IND	222.1	212.7	9.4	4.4%
88	87	Merchants Bank Equipment Finance	USB	220.6	219.5	1.1	0.5%
89	86	CCA Financial	IND	220.5	221.6	-1.1	-0.5%
90	--	AP Equipment Financing	IND	220.0	170.0	50.0	29.4%
91	88	Lease Corporation of America ^{25, 26}	IND	215.0	215.0	0.0	0.0%
92	88	AeroCentury	IND	199.3	218.7	-19.4	-8.9%
93	93	Sirius Financial Services ²⁷	IND	179.0	171.0	8.0	4.7%
94	98	GSG Financial	CAP	174.8	131.7	43.1	32.7%
95	97	VAR Technology Finance	IND	154.0	137.7	16.3	11.8%
96	95	Onset Financial ²⁸	IND	145.6	109.4	36.2	26.3%
97	96	Beneficial Equipment Finance	USB	137.8	141.2	-3.4	-3.1%



JULES AND ASSOCIATES, INC.
EQUIPMENT FINANCE SPECIALISTS