

# THE ENTREPRENEURS:

## MONITOR'S TOP PRIVATE INDEPENDENTS OF 2019

### Monitor Top Private Independents

RANKED BY FUNDED NEW BUSINESS VOLUME

(\$ IN MILLIONS)

RANK		COMPANY	NEW BUSINESS VOLUME			
'18	'17		2018	2017	VARIANCE +/-	% +/-
1	1	Ascentium Capital	1230.0	1004.8	225.2	22.4%
2	2	Stonebriar Commercial Finance	1030.0	970.8	59.2	6.1%
3	3	GreatAmerica Financial Services Corporation	1015.2	923.0	92.2	10.0%
4	4	ENGS Commercial Finance	508.3	375.0	133.3	35.6%
5	8	Amur Equipment Finance	351.1	210.7	140.4	66.7%
6	14	SQN Capital Management	265.4	164.2	101.2	61.7%
7	7	Trans Lease, Inc.	234.8	214.2	20.6	9.6%
8	11	Crossroads Equipment Lease & Finance	226.3	176.7	49.6	28.0%
9	5	Somerset Capital Group	223.4	256.4	-33.0	-12.9%
10	6	First National Capital	222.0	221.3	0.7	0.0%
11	10	Kingsbridge Holdings	220.6	200.9	19.7	9.8%
12	21	Wallwork Financial	194.3	116.3	78.0	67.1%
13	13	VAR Technology Finance	184.0	171.6	12.4	7.2%
14	12	United Leasing and Finance	178.0	176.0	2.0	1.1%
15	-	MicroFinancial/TimePayment	166.0	138.1	27.9	20.2%
16	15	Northland Capital Financial Services, LLC	157.5	144.0	13.4	9.3%
17	17	Jules and Associates	146.7	140.4	6.3	4.5%
18	16	Equify Financial, LLC	142.8	141.9	0.9	0.01%
19	22	AP Equipment Financing	126.5	88.0	38.5	43.8%
20	-	Sirius Financial Services, fka Forsythe/McArthur	121.0	120.8	0.2	0.0%
21	-	Onset Financial, Inc.	119.2	82.9	36.3	43.8%
22	19	Lease Corporation of America	119.2	125.0	-5.8	-0.05%
23	23	Regents Capital	111.1	82.5	28.6	34.6%
24	-	Liberty Commercial Finance LLC	107.2	24.8	82.4	332.0%
25	-	Nexseer Capital (fka CG Commercial Finance)	103.8	133.0	-29.2	-22.0%
			7504.5	6403.4	1101.1	17.20%



JULES AND ASSOCIATES, INC.  
EQUIPMENT FINANCE SPECIALISTS