

THE PACESETTER:

Apparel retailer Forever 21 Inc. tops the list of the largest minority-owned businesses in Los Angeles County. The L.A.-based company had \$4 billion in revenue for 2015. Since it first opened in Los Angeles more than 30 years ago, the company, founded by South Korean immigrants Do Won "Don" Chang and his wife Jin Sook Chang, has grown exponentially. This past year, it launched a concept store called F21 Red that will combine items from each of its different departments.

Rank	Company • name • address • website	Revenue • 2015 • 2014 (in millions)	Percent Change • 2014-2015	Majority Ownership	Type of Business	Profile • year founded • employees • offices	Top Executive • name • title • phone
1	Forever 21 Inc. 3880 N. Mission Road Los Angeles 90031 forever21.com	\$4,000.4 \$4,000.4	0%	Korean-American	clothing retailer	1984 43,433 NA	Do Won Chang CEO (213) 741-5100
2	Newegg Inc. 17560 Rowland St. City of Industry 91748 newegg.com	2,584.0 2,559.4		1 Chinese-American	computer and consumer electronics online retailer	2001 2,500 21	Fred Chang Chairman (626) 271-1420
3	Panda Restaurant Group 1683 Walnut Grove Ave. Rosemead 91770 pandarg.com	2,350.0 ¹ 2,198.9		7 Chinese-American	restaurant owner and operator	1973 NA 1,800	Peggy Cherng/Andrew Cherng Co-Chairwoman/Co-Chairman (626) 799-9898
4	Act 1 Group Inc. 1999 W. 190th St. Torrance 90504 act1group.com	2,300.0 ¹ 2,300.0 ¹		0 African-American	contingent staffing, workforce management and technology, human resource business services	1978 NA 187	Janice Bryant Howroyd Chairwoman, CEO (310) 750-3400
5	Red Chamber Group 1912 E. Vernon Ave. Vernon 90058 redchamber.com	2,000.0 ¹ 2,000.0 ¹		0 Chinese-American	seafood supplier	1973 NA 15	Ming Bin Kou President (323) 234-9000
6	America Chung Nam 1163 Fairway Drive City of Industry 91789 acni.net	1,850.0 1,700.0		9 Chinese-American	waste paper and scrap plastics exporter	1990 345 5	Teresa Cheung CEO (909) 839-8383
7	Superior Communications Inc. 5027 Irwindale Ave., Suite 900 Irwindale 91706 superiorcommunications.com	854.3 734.2		16 Chinese-American	manufacturer and distributor of wireless phone accessories	1991 280 6	Solomon Chen Chairman, CEO (626) 856-6020
8	Markwins International Corp. 22067 Ferrero Parkway City of Industry 91789 markwins.com	362.9 348.9		4 Asian-American	beauty products	1987 NA 10	Eric Chen CEO (909) 595-8898
9	Sunrider International 1625 Abalone Ave. Torrance 90501 sunrider.com	350.0 ¹ 330.0 ¹		6 Asian-American	herbal products, health foods, hospitality	1982 NA 30	Tei-Fu Chen, Chairman Oi-Lin Chen, President (310) 781-8096
10	Pacific American Fish Co. 5525 S. Santa Fe Ave. Vernon 90058 pafco.net	244.0 251.0		-3 Korean-American	seafood distributor	1977 NA 3	Peter Huh CEO, President (323) 319-1515
11	Koos Manufacturing Inc. 2741 Seminole Ave. South Gate 90280 koos.com	150.0 ¹ 150.0 ¹		0 Korean-American	denim jeans manufacturer	1985 785 1	U Yul Ku President (323) 564-2100
12	F. Gaviña & Sons Inc. 2700 Fruitland Ave. Vernon 90058 gavina.com	141.5 130.6		8 Cuban-American	specialty coffee roaster and wholesaler	1967 245 2	Pedro L. Gavina President (323) 582-0671
13	Telacu Industries 5400 E. Olympic Blvd., Third Floor Los Angeles 90022 telacu.com	130.0 130.0		0 Mexican-American	community development corp., financial services, development, construction	1968 600 28	Michael Lizarraaga CEO, President (323) 721-1655
14	G&C Equipment Corp. 1875 W. Redondo Beach Blvd., Suite 102 Gardena 90247 gandccorp.com	125.0 125.0		0 African-American	distributor of construction equipment, material and supplies	1981 NA 3	Gene Hale CEO (310) 515-6715
15	Jules and Associates Inc. 515 S. Figueroa St., Suite 1950 Los Angeles 90071 julesandassociates.com	122.2 117.8		4 Mexican-American	equipment leasing	1989 48 2	Jules Buenabenta CEO, President (213) 362-5600
16	Cyberpower Inc. 730 Baldwin Park Blvd. City of Industry 91746 cyberpowerpc.com	120.1 113.3		6 Chinese-American	computer and parts seller	1998 200 1	Eric Cheung CEO (626) 813-7730
17	Cacique Inc. 14940 Proctor Ave. City of Industry 91746 caciqueinc.com	110.0 ¹ 100.0		10 Hispanic	dairy products manufacturer	1970 NA NA	Gil de Cardenas CEO (626) 961-3399
18	Huy Fong Foods Inc. 4800 Azusa Canyon Road Irwindale 91706 huyfong.com	105.0 ¹ 95.0 ¹		11 Vietnamese	hot sauce manufacturer	1980 NA 1	David Tran CEO (626) 286-8328
19	GST Inc. 12881 166th St. Cerritos 90703 gstes.com	101.0 102.0		-1 Chinese-American	technology solutions provider	1984 NA 5	JP Wang/Alice Wang CEO/President (562) 345-8700
20	Impres Technology Solutions Inc. 10330 Pioneer Blvd., Suite 280 Santa Fe Springs 90670 imprestechnology.com	98.1 74.8		31 Chinese-American	value-added reseller	2001 38 4	Richard Fu CEO, President (562) 298-4030

Ethnic Ownership

Breakdown of L.A. County's largest minority-owned businesses, by ethnicity.

Mexican-American	25
Chinese-American	21
African-American	17
Indian-American	9
Korean-American	8
Hispanic	7
Cuban-American	2
Native American	2
Filipino-American	2
Vietnamese-American	2

Source: Business Journal research

¹ Business Journal estimate.

NA - Not Available N/A - Not Applicable Note: The information on this list was supplied by representatives of the companies themselves. Companies are ranked by 2015 revenue. Numbers that appear to be tied have been rounded. To qualify for the list, a company must at least 50 percent minority-owned, privately-held and headquartered in Los Angeles County. Due to the right of privately-held businesses to withhold information, the Business Journal makes no pretense of this being a complete list of the largest minority-owned

businesses in L.A. County. To the best of our knowledge, this information is accurate as of press time. While every effort is made to ensure the accuracy and thoroughness of the list, omissions and typographical errors sometimes occur. Please send corrections or additions on company letterhead to the Research Department, Los Angeles Business Journal, 5700 Wilshire Blvd., Suite 170, Los Angeles 90036. ©2016 Los Angeles Business Journal. This list may not be reprinted in whole or in part without prior written permission from the editor. Reprints are available from Wright's Media (877) 652-5295.

Researched by David Nusbaum

FUNDING: YapStone has raised more than \$110 million from investors, including Accel Partners, Meritech Capital and Bregal Sagemount. The mobile payment processor completes more than \$15 billion in transactions annually.

Rank	Company • name • address • website	Revenue • 2015 • 2014 (in millions)	Profile • employees • offices	Description	Year Founded	Top Executive • name • title • phone
111	Keenan & Associates 2355 Crenshaw Blvd., Suite 200 Torrance 90501 keenan.com	\$162 \$159	704 9	insurance solutions for California public agencies and health care organizations	1972	Sean Smith CEO (310) 212-3344
112	Tri-West Ltd. 12005 Pike St. Santa Fe Springs 90670 triwestltd.com	160' 162'	NA NA	distributor of Armstrong flooring materials	1981	Dan Proctor President (562) 692-9166
113	YapStone 1351 Fourth St., Penthouse Santa Monica 90401 yapstone.com	160 120	372 5	online payment service provider	1999	Thomas Villante Chairman, CEO (866) 289-5977
114	SCS Engineers 3900 Kilroy Airport Way, Suite 100 Long Beach 90806 scsengineers.com	158 160	778 66	environmental and solid waste consulting and contracting	1970	James J. Walsh CEO, President (562) 426-9544
115	DLR Group 3130 Wilshire Blvd., Sixth Floor Santa Monica 90403 dlrgroup.com	158 130	NA 22	architectural, engineering, interior design, tenant improvements, programming, and strategic planning services	1966	Adrian O. Cohen Senior Principal/Regional Leader (310) 828-0040
116	Regency Lighting 9261 Jordan Ave. Chatsworth 91311 regencylighting.com	151 137	323 7	national lighting distributor	1983	Ron Regenstreif, CEO Mike Goldstone, COO (800) 284-2024
117	Koos Manufacturing Inc. 2741 Seminole Ave. South Gate 90280 koos.com	150' 150'	785 1	apparel manufacturing; AG Jeans brand	1985	U Yul Ku President (323) 564-2100
118	Lamps Plus Inc. 20250 Plummer St. Chatsworth 91311 lampsplus.com	149' 147'	NA NA	designer and manufacturer of lighting products	1976	Dennis Swanson CEO, President (877) 704-2425
119	Watt Cos. 2716 Ocean Park Blvd., Suite 205 Santa Monica 90405 wattcompanies.com	143 182	96 2	real estate	1947	Nadine Watt President (310) 314-2430
120	F. Gavina & Sons Inc. 2700 Fruitland Ave. Vernon 90058 gavina.com	142 131	245 2	coffee distributor	1967	Pedro L. Gavina President (323) 582-0671
121	Swatfame Inc. 16425 Gale Ave. City of Industry 91745 swatfame.com	140' 140'	NA NA	apparel designer and manufacturer	1977	Bruce Stern Chairman, Co-CEO (626) 961-7928
122	OpenX 888 E. Walnut St., Second Floor Pasadena 91101 openx.com	140 101	500 8	digital and mobile advertising technology	2008	Tim Cadogan CEO (626) 696-2554
123	Del Amo Construction 23840 Madison St. Torrance 90505 delamoconstruction.com	132 126	95 1	general contractor	1968	Steve Donahue President (310) 378-6203
124	Telacu Industries 5400 E. Olympic Blvd., Third Floor Los Angeles 90022 telacu.com	130 130	600 28	community development corporation, financial services, real estate development, construction	1968	Michael Lizarraga CEO, President (323) 721-1655
125	G&C Equipment Corp. 1875 W. Redondo Beach Blvd., Suite 102 Gardena 90247 gandccorp.com	125 125	NA 3	sale and lease of construction equipment, materials and supplies	1981	Gene Hale CEO (310) 515-6715
126	Turelk Inc. 3700 Santa Fe Ave., Suite 200 Long Beach 90810 turelk.com	125 95	NA 3	general contractor	1978	Mike Turi President (310) 835-3736
127	Dynamic Systems Inc. 124 Maryland St. El Segundo 90245 dynamicsystemsinc.com	125 102	57 6	information technology solutions and system provider	1991	Mardi Norman CEO, President (310) 337-4400
128	Holthouse Carlin & Van Trigt 11444 W. Olympic Blvd., 11th Floor Los Angeles 90064 hcvt.com	124 109	428 10	tax, audit, advisory and business management services for businesses and high-net-worth individuals	1991	Philip J. Holthouse Managing Partner (310) 566-1900
129	W.A. Rasic Construction Co. Inc. 4150 Long Beach Blvd. Long Beach 90807 warasic.com	123 109	NA 4	general contractor	1978	Rasic Family Owners (562) 928-6111
130	Jules and Associates Inc. 515 S. Figueroa St., Suite 1950 Los Angeles 90071 julesandassociates.com	122 118	48 2	equipment lease financing	1989	Jules Buenabenta CEO, President (213) 362-5600

¹ Business Journal estimate.

NA - Not Available N/A - Not Applicable WND - Would Not Disclose Note: Due to the right of privately held companies to withhold information, the Business Journal makes no pretense of this being a complete list of all privately held companies in Los Angeles County. Unless otherwise noted, the information on this list was provided by the companies themselves. Companies are ranked by 2015 revenue. To the best of our knowledge, this information is accurate as of press time. While every effort is made to

ensure the accuracy and thoroughness of the list, omissions and typographical errors sometimes occur. Please send corrections or additions on company letterhead to the Research Department, Los Angeles Business Journal, 5700 Wilshire Blvd., Suite 170, Los Angeles 90036. ©2016 Los Angeles Business Journal. This list may not be reprinted in whole or in part without prior written permission from the editor. Reprints are available from Wright's Media (877) 652-5295.

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