

“The year 2015 was very positive in terms of portfolio growth and performance. We continued to see pricing pressures in the marketplace due to the abundance of liquidity. Over time, our value proposition resonated and allowed us to achieve the results.”

— 2015 retrospective from a survey participant

Monitor Top Private Independents

RANKED BY FUNDED NEW BUSINESS VOLUME

(\$ IN MILLIONS)

RANK			NEW BUSINESS VOLUME			
'15	'14	COMPANY	2015	2014	VARIANCE +/-	% +/-
1	1	CSI Leasing ¹	1,048.8	984.2	64.6	6.6%
2	2	GreatAmerica Financial Services	816.2	737.7	78.5	10.6%
3	3	Ascentium Capital	686.3	440.0	246.3	56.0%
4	5	LEAF Commercial Capital	388.1	321.1	67.0	20.9%
5	10	ENGS Commerical Finance	267.0	206.0	61.0	29.6%
6	7	Nations Equipment Finance	218.5	238.1	-19.6	-8.2%
7	15	Axis Capital	213.9	137.2	76.7	55.9%
8	12	Crossroads Equipment Lease & Finance	206.5	166.5	40.0	24.0%
9	11	Kingsbridge Holdings	204.5	180.2	24.3	13.5%
10	--	SQN Capital Management	198.9	207.3	-8.4	-4.1%
11	9	Somerset Capital Group	190.7	214.6	-23.9	-11.1%
12	13	Trans Lease	180.2	157.7	22.5	14.3%
13	14	Wallwork Financial	148.7	144.0	4.7	3.3%
14	19	Lease Corporation of America ²	148.5	117.7	30.8	26.2%
15	17	United Leasing (Indiana)	137.0	125.0	12.0	9.6%
16	20	Northland Capital Financial ³	130.5	115.3	15.2	13.2%
17	--	Equify	129.3	124.3	5.0	4.0%
18	18	Jules and Associates	122.2	117.8	4.4	3.7%
19	22	CCA Financial	115.6	106.7	8.9	8.3%
20	--	VAR Technology Finance	115.6	100.2	15.4	15.4%
21	23	Forsythe Technology	105.5	100.0	5.5	5.5%
22	16	Med One Capital	98.9	132.6	-33.7	-25.4%
23	24	Great Atlantic Capital	95.9	81.0	14.9	18.4%
24	21	First Financial Corporate	67.9	114.5	-46.6	-40.7%
25	--	GSG Financial	61.1	48.2	12.9	26.8%
			6,096.3	5,417.9	678.4	12.5%



JULES AND ASSOCIATES, INC.
EQUIPMENT FINANCE SPECIALISTS