



# Monitor 100

The 100 Largest Equipment Finance/Leasing Companies in the U.S.

(\$ = millions)

RANK		COMPANY	SEG	NET ASSETS			
'14	'13			2014	2013	VARIANCE +/-	% +/-
71	83	Sterling National Bank EFD	USB	420.0	275.0	145.0	52.7%
72	85	MB Equipment Finance <sup>17</sup>	USB	374.2	268.5	105.7	39.4%
73	74	Western Alliance Equipment Finance	USB	372.7	373.9	-1.2	-0.3%
74	78	Nations Equipment Finance	IND	351.9	331.9	20.0	6.0%
75	--	BBVA Compass Equipment Finance	USB	349.8	180.4	169.4	93.9%
76	87	ENGs Commerical Finance	IND	329.0	242.0	87.0	36.0%
77	77	California First National Bancorp <sup>18</sup>	USB	326.6	342.6	-16.0	-4.7%
78	79	CHG-MERIDIAN USA	FOR	324.2	312.3	11.9	3.8%
79	84	Trans Lease	IND	314.5	273.9	40.6	14.8%
80	82	First Hawaiian Leasing	USB	293.0	303.0	-10.0	-3.3%
81	--	Pacific Western Equipment Finance	USB	292.4	282.4	10.0	3.5%
82	89	Wallwork Financial	IND	269.0	224.9	44.1	19.6%
83	--	Scottrade Bank Equipment Finance <sup>19</sup>	USB	267.1	22.0	245.1	1114.1%
84	--	Santander Bank	USB	260.0	240.0	20.0	8.3%
85	100	Crestmark Equipment Finance/TIP Capital <sup>20</sup>	USB	250.0	225.0	25.0	11.1%
86	88	Merchants Capital Resources	USB	248.4	238.4	10.0	4.2%
87	94	Crossroads Equipment Lease & Finance	IND	232.1	172.6	59.5	34.5%
88	90	United Leasing (Indiana)	IND	232.0	200.0	32.0	16.0%
89	91	Jules and Associates	IND	218.3	194.8	23.5	12.1%
90	96	First Financial Corporate	IND	212.0	171.2	40.8	23.8%
91	92	Western Equipment Finance	USB	207.2	187.0	20.2	10.8%
92	--	Axis Capital	IND	203.7	146.5	57.2	39.0%
93	93	LaSalle Solutions (MB Fin'l Bank) <sup>21</sup>	USB	197.0	182.4	14.6	8.0%
94	95	CCA Financial	IND	196.0	172.0	24.0	14.0%
95	98	AeroCentury	IND	186.8	153.1	33.7	22.0%
96	75	AT&T Capital	CAP	168.0	364.0	-196.0	-53.8%
97	99	Northland Capital Financial <sup>22</sup>	IND	163.3	148.5	14.8	10.0%
98	--	Navitas Lease	IND	157.0	110.0	47.0	42.7%
99	--	Continental Bank	USB	154.5	119.3	35.2	29.5%
100	--	Arvest Equipment Finance	USB	146.4	132.3	14.1	10.7%
				<b>511,617.3</b>	<b>489,629.2</b>	<b>21,988.1</b>	<b>4.5%</b>



**JULES AND ASSOCIATES, INC.**  
EQUIPMENT FINANCE SPECIALISTS