

Monitor 100

The 100 Largest Equipment Finance/Leasing Companies in the U.S.

(\$ = millions)

RANK		COMPANY	SEG	NET ASSETS			
'11	'10			2011	2010	VARIANCE +/-	% +/-
76	82	City National Bank	USB	234.4	163.6	70.8	43.3%
77	77	Merchants Capital Resources	USB	230.1	200.7	29.4	14.6%
78	79	California First National Bancorp	USB	226.0	192.0	34.0	17.7%
79	80	Trans Lease	IND	211.0	178.1	32.9	18.5%
80	78	Jules and Associates, Inc.	IND	202.8	193.7	9.1	4.7%
81	84	FirstMerit Equipment Finance	USB	196.3	156.4	39.9	25.5%
82	—	CHG-MERIDIAN U.S. Finance ¹⁷	IND	194.9	67.4	127.5	189.2%
83	—	CCA Financial	IND	181.0	120.0	61.0	50.8%
84	83	Sterling National Bank EFD	USB	180.0	162.0	18.0	11.1%
85	—	Direct Capital	IND	172.3	126.2	46.1	36.5%
86	—	Nations Equipment Finance ¹⁸	IND	170.0	—	—	—
87	85	United Leasing (Indiana)	IND	168.7	153.6	15.1	9.8%
88	88	First Financial Corporate Svs	IND	166.5	121.7	44.8	36.8%
89	86	MicroFinancial ¹⁹	IND	149.5	139.0	10.5	7.6%
90	—	Ascentium Capital ²⁰	IND	142.7	149.0	-6.3	-4.2%
91	87	LaSalle Solutions	USB	139.4	137.5	1.9	1.4%
92	—	Western Equipment Finance	USB	133.7	112.2	21.5	19.2%
93	—	AeroCentury Corp	IND	125.5	126.8	-1.3	-1.0%
94	96	Arvest Equipment Finance	USB	121.1	75.8	45.3	59.8%
95	90	Northland Capital Financial Svs	IND	119.3	112.1	7.2	6.4%
96	91	Forsythe Technology	IND	106.0	105.0	1.0	1.0%
97	95	Pawnee Leasing	FOR	94.5	77.8	16.7	21.5%
98	—	Crossroads Equip Lease & Finance	IND	94.0	51.0	43.0	84.3%
99	93	Continental Bank	USB	93.9	98.7	-4.8	-4.9%
100	97	Lease Corporation of America	IND	85.0	73.0	12.0	16.4%