

# Monitor Top Private Independents

Ranked by Funded New Business Volume

(\$ in millions)

Rank		COMPANY	New Business Volume			
'08	'07		2008	2007	VARIANCE +/-	% +/-
1	1	CSI Leasing*	593.5	638.5	-45.0	-7.0%
2	3	GreatAmerica Leasing Corp	430.9	376.5	54.4	14.4%
3	4	ICON Capital Corp	354.0	335.0	19.0	5.7%
4	11	Somerset Capital Group	276.2	135.4	140.8	104.0%
5	5	Relational Technology Solutions	259.4	291.4	-32.0	-11.0%
6	8	Direct Capital Corp	204.1	174.8	29.3	16.8%
7	9	Varilease Technology Finance Group	191.4	157.8	33.6	21.3%
8	12	First American Equipment Finance	151.0	127.7	23.3	18.2%
9	14	Financial Pacific Leasing	125.5	115.4	10.1	8.8%
10	—	CCA Financial	120.8	118.0	2.8	2.4%
11	—	First National Capital Corp	116.9	143.5	-26.6	-18.5%
<b>12</b>	<b>17</b>	<b>Jules and Associates</b>	<b>114.9</b>	<b>101.1</b>	<b>13.8</b>	<b>13.6%</b>
13	16	Trans Lease	103.1	100.8	2.3	2.3%
14	—	MeriCap Credit Corp	102.4	130.5	-28.1	-21.5%
15	—	Celtic Leasing Corp*	100.6	92.1	8.5	9.2%
16	13	IFC Credit Corp	86.5	124.4	-37.9	-30.5%
17	20	Pinnacle Business Finance	79.8	68.9	10.9	15.8%
18	18	Axis Capital	79.2	87.2	-8.0	-9.2%
19	19	Trilogy Leasing	65.2	70.5	-5.3	-7.5%
20	—	Northland Capital Financial Services*	63.9	64.5	-0.6	-0.9%
21	—	Butler Capital Corp*	62.5	99.6	-37.1	-37.2%
22	21	Lease Corporation of America*	55.9	55.6	0.3	0.5%
23	22	United Leasing (Indiana)	53.0	42.0	11.0	26.2%
24	—	American Equipment Finance	47.1	42.0	5.1	12.1%
25	—	Forsythe Technology	46.0	69.0	-23.0	-33.3%
<b>Total</b>			<b>3,883.8</b>	<b>3,762.2</b>	<b>121.6</b>	<b>3.2%</b>

\* Year-end other than 12/31/08

**JULES AND ASSOCIATES, INC.**  
EQUIPMENT FINANCE SPECIALISTS

