

Volume 100

The Monitor 100 Companies Ranked by New Business Volume

(in millions)

Rank		COMPANY	SEGMENT	New Business Volume			
2007	2006			2007	2006	VARIANCE +/-	% +/-
1-50		Top 50 Companies					
				8,441.2	8,013.7	427.5	5.3%
51	52	US Express Leasing	IND	394.0	364.9	29.1	8.0%
52	50	Marlin Leasing Corp	IND	388.0	389.0	-1.0	-0.3%
53	51	GreatAmerica Leasing Corp	IND	376.5	367.0	9.5	2.6%
54	43	BB&T Equipment Finance	USB	376.4	467.8	-91.4	-19.5%
55	49	ICON Capital Corp	IND	335.0	404.0	-69.0	-17.1%
56	76	Susquehanna Commercial Finance	USB	312.8	157.4	155.4	98.7%
57	60	Zions Credit Corp	USB	301.2	301.5	-0.3	-0.1%
58	63	Relational Technology Solutions	IND	291.4	222.0	69.4	31.3%
59	64	Comerica Leasing	USB	266.0	218.0	48.0	22.0%
60	59	Norlease	USB	265.0	306.0	-41.0	-13.4%
61	65	M&I Equipment Finance	USB	235.6	209.3	26.3	12.6%
62	—	New World Equipment Funding	IND	220.0	90.0	130.0	144.4%
63	62	BancorpSouth Equipment Finance	USB	204.3	233.9	-29.6	-12.7%
64	75	Willis Lease Finance Corp	IND	201.0	167.0	34.0	20.4%
65	—	CoActiv Capital Partners	FOR	193.0	72.0	121.0	168.1%
66	69	First Citizens Bank & Trust Leasing	USB	190.7	187.3	3.4	1.8%
67	67	SunBridge Capital	IND	189.3	193.3	-4.0	-2.1%
68	72	CBI Leasing	USB	188.0	168.0	20.0	11.9%
69	68	Olympus America Financial Svcs ¹⁵	CAP	187.6	187.4	0.2	0.1%
70	78	Popular Equipment Finance	USB	178.0	146.8	31.2	21.3%
71	66	ADP Commercial Leasing ¹⁶	CAP	173.0	199.1	-26.1	-13.1%
72	—	Court Square Leasing Corp	USB	166.0	70.0	96.0	137.1%
73	80	Marcap Corp	IND	158.4	133.7	24.7	18.5%
74	86	Varilease Technology Finance Group	IND	157.8	109.1	48.7	44.6%
75	74	California First Leasing Corp ¹⁶	USB	155.0	164.0	-9.0	-5.5%
76	70	Stearns Bank Equipment Finance	USB	149.5	180.1	-30.6	-17.0%
77	—	Somerset Capital Group	IND	131.0	156.3	-25.3	-16.2%
78	—	MeriCap Credit Corp	IND	130.5	32.4	98.1	302.8%
79	88	First American Equipment Finance	IND	127.7	103.6	24.1	23.3%
80	89	Sterling Bank Leasing	USB	127.6	97.1	30.5	31.4%
81	85	IFC Credit Corp	IND	124.4	111.0	13.4	12.1%
82	81	Financial Pacific Leasing	IND	115.4	125.5	-10.1	-8.0%
83	77	AT&T Capital Services	CAP	115.0	150.0	-35.0	-23.3%
84	83	Pentech Financial Services	IND	110.0	123.2	-13.2	-10.7%
85	90	Frost Leasing	USB	106.1	85.0	21.1	24.8%
86	91	Jules and Associates	IND	101.1	83.6	17.5	20.9%
87	87	Trans Lease	IND	100.8	106.4	-5.6	-5.3%
88	82	Butler Capital Corp ⁴	IND	99.6	125.2	-25.6	-20.4%
89	93	TD Banknorth Leasing Corp	USB	87.8	80.5	7.3	9.1%
90	—	Axis Capital	IND	87.2	76.9	10.3	13.4%
91	84	Reyna Capital Corp	CAP	85.6	115.6	-30.0	-26.0%
92	—	City National Bank	USB	83.6	73.4	10.2	13.9%
93	94	First Merit Bank ¹⁷	USB	79.0	73.0	6.0	8.2%
94	97	Verizon Capital Group	CAP	75.7	68.2	7.5	11.0%
95	99	First Hawaiian Leasing	USB	71.9	37.6	34.3	91.2%
96	—	Forsythe Technology	IND	69.0	60.0	9.0	15.0%
97	98	Merchants Capital Resources	USB	62.4	63.4	-1.0	-1.6%
98	95	Bank of Hawaii Leasing	USB	59.0	72.4	-13.4	-18.5%
99	61	Boeing Capital Corp ⁹	CAP	24.0	250.0	-226.0	-90.4%
100	100	BNY Capital Funding	USB	13.3	34.8	-21.5	-61.8%
Total all Monitor 100 Companies				226,973.4	204,931.6	22,041.8	10.8%

MONITOR 100 FOOTNOTES

- 4 Fiscal year-end 10/31/07
 12 Fiscal year-end 9/30/07
 15 Fiscal year-end 3/31/08
 16 Fiscal year-end 6/30/07
 17 Fiscal year-end 11/30/07



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Headquarters:

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Number of Employees: 40+

Executive Management Team:

Jules Buenabenta, *President/CEO*
 Scott C. Monroe, *Senior Vice President*
 Michael Scott Behar, *Senior Vice President*
 Leticia Moreno, *Operations Manager*

Target Market Served:

Middle market

Products Offered:

Operating leases, tax lease, capital leases and equipment finance agreements. Each structure offers its own unique tax or cash flow benefit.

Geographic Scope:

National