

Monitor 100 Footnotes

Rank			New Business Volume					
	2006	2005	COMPANY	SEGMENT	2006	2005	VARIANCE +/-	% +/-
1-50	---	Top 50 Monitor 100 Companies		---	194,621.8	175,684.3	18,937.5	10.8%
51	50	GreatAmerica Leasing Corp ¹⁵	IND	367.0	339.0	28.0	8.3%	
52	59	US Express Leasing	IND	364.9	257.1	107.8	41.9%	
53	45	Alter Moneta Corp ¹¹	USB	363.7	405.8	-42.1	-10.4%	
54	57	M&T Credit Services	USB	360.0	263.0	97.0	36.9%	
55	52	BTMU Capital Corp	FOR	355.0	289.0	66.0	22.8%	
56	53	Commerce Commercial Leasing	USB	352.6	287.0	65.6	22.9%	
57	49	Winmark Equipment Finance	NEC	348.0	334.2	13.8	4.1%	
58	54	Huntington Bank EF	USB	319.0	281.0	38.0	13.5%	
59	74	Norlease	USB	306.0	148.0	158.0	106.8%	
60	63	Zions Credit Corp	USB	301.5	221.7	79.8	36.0%	
61	36	Boeing Capital Corp ⁷	CAP	250.0	601.0	-351.0	-58.4%	
62	65	BancorpSouth Equipment Finance	USB	233.9	195.6	38.3	19.6%	
63	58	Relational Technology Solutions	IND	222.0	263.0	-41.0	-15.6%	
64	64	Comerica Leasing	USB	218.0	215.1	2.9	1.3%	
65	61	M&I Equipment Finance	USB	209.3	248.3	-39.0	-15.7%	
66	—	ADP Commercial Leasing ¹⁴	CAP	199.1	158.1	41.0	25.9%	
67	—	SunBridge Capital	IND	193.3	99.9	93.4	93.5%	
68	75	Olympus America Financial Services ¹³	CAP	187.4	142.0	45.4	32.0%	
69	78	First Citizens Bank & Trust Leasing	USB	187.3	131.8	55.5	42.1%	
70	73	Stearns Bank/EFD	USB	180.1	153.0	27.1	17.7%	
71	67	Town & Country Leasing	USB	178.0	187.2	-9.2	-4.9%	
72	77	CBI Leasing	USB	168.0	134.0	34.0	25.4%	
74	72	CalFirst Leasing ¹⁴	USB	164.0	161.0	3.0	1.9%	
73	68	SL Financial Svs Corp	FOR	164.0	186.0	-22.0	-11.8%	
75	88	Willis Lease Finance Corp	IND	163.0	90.0	73.0	81.1%	
76	92	Susquehanna Commercial Finance	USB	157.4	79.0	78.4	99.2%	
77	70	AT&T Capital Services	CAP	150.0	175.0	-25.0	-14.3%	
78	76	Popular Leasing USA	USB	146.8	135.2	11.6	8.6%	
79	71	Pacific Capital Bank/ELD	USB	140.8	163.8	-23.0	-14.0%	
80	79	Marcap Corporation	IND	133.7	121.3	12.4	10.2%	
81	82	Financial Pacific Leasing	IND	125.5	112.5	13.0	11.6%	
82	81	Butler Capital Corp ³	IND	125.2	113.5	11.7	10.3%	
83	—	Pentech Financial Services	IND	123.2	83.2	40.0	48.1%	
84	80	Reyna Capital Corp ¹¹	CAP	115.6	114.3	1.3	1.1%	
85	83	IFC Credit Corp	IND	111.0	105.9	5.1	4.8%	
86	86	Varilease Technology Finance Group	IND	109.1	96.3	12.8	13.3%	
87	89	Trans Lease	IND	106.4	82.4	24.0	29.1%	
88	87	First American Equipment Finance	IND	103.6	93.8	9.8	10.4%	
89	—	Sterling Bank Leasing	USB	102.3	95.5	6.8	7.1%	
90	94	Frost Leasing	USB	85.0	71.0	14.0	19.7%	
91	93	Jules and Associates	IND	83.6	77.1	6.5	8.4%	
92	—	Dolphin Capital	USB	82.0	62.2	19.8	31.8%	
93	—	TD Banknorth Leasing Corp	USB	80.5	47.8	32.7	68.4%	
94	—	First Merit Bank	USB	73.0	40.0	33.0	82.5%	
95	98	Bank of Hawaii Leasing	USB	72.4	35.9	36.5	101.7%	
96	97	BOKF Equipment Finance	USB	70.0	42.0	28.0	66.7%	
97	96	Verizon Capital Group	CAP	68.2	59.9	8.3	13.9%	
98	—	Merchants Capital Resources	USB	63.4	52.8	10.6	20.1%	
99	99	First Hawaiian Leasing	USB	37.6	35.6	2.0	5.6%	
100	100	BNY Capital Funding	USB	34.8	19.8	15.0	75.8%	
					203,478.0	183,591.9	19,886.1	10.8%

- GE Commercial Finance**
Includes only GE Capital Solutions & GE Healthcare Financial Services
- ILFC & AIG Commercial EF**
ILFC data sourced from 2006 10-K, AIG Commercial EF shown separately to reflect hierarchical structure.
- Fiscal year-end 10/31/06
- CitiCapital**
Data does not include Asia and Central/South America
- De Lage Landen**
Data for Americas division only (excludes Europe)
- Wells Fargo EF & Wells Fargo Financial Leasing**
Shown separately due to hierarchical structure
- Boeing Capital**
Data sourced from 2006 10-K
- National City Commercial Capital**
2005 data adjusted down for removal of non-core assets
- GATX**
Data sourced from 2006 10-K
- Siemens Financial Services**
Data reflects U.S.-based activities only
- Fiscal year-end 9/30/06
- Fiscal year-end 7/31/06
- Fiscal year-end 3/31/07
- Fiscal year-end 6/30/06
- GreatAmerica Leasing**
Data adjusted to reflect calendar year basis
- CIT Group**
Employment data reflects entire company and is not applicable to Monitor 100 survey, not used in any other exhibits
- Ryder Fleet Management Solutions**
Employment data estimated net of maintenance and service headcount, not used in any other exhibits



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Headquarters:
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Number of Employees: 40+

Executive Management Team:
Jules Buenabenta, *President/CEO*
Scott C. Monroe, *Senior Vice President*
Michael Scott Behar, *Vice President*
Leticia Moreno, *Operations Manager*

Target Market Served:
Middle market

Products Offered:
Operating leases, tax lease, capital leases and equipment finance agreements. Each structure offers its own unique tax or cash flow benefit.

Geographic Scope:
National